VISITOR BEHAVIOR

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CRITICAL APPRAISAL

Critical appraisal conducted by a visitor expert who knows the visitor studies literature is a useful technique for identifying obvious and potential problems before conducting a visitor study. Obvious problems are those that clearly need to be corrected (e.g., excessively long labels, glare that makes it difficult to see, label placement far away from the object being described). Potential problems might include: use of technical vocabulary, placement of exhibit displays

A Critical Appraisal of *The Heart Exhibition* at the Franklin Institute of Science

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Introduction

Rationale. Since the *Heart Exhibition* was to undergo changes, a critical appraisal was deemed an appropriate way to begin the renovation process for this exhibition. It is understood that the critique below is based on the opinion of visitor experts (rather than on objective data) and that a visitor study should be conducted to validate the potential problems identified in this report.

Exhibit objectives. The following teaching points were specified by the Franklin Institute for the *Heart Exhibition*:

- 1. The heart is a pump.
- The heart is part of the circulatory system which brings oxygen and nutrients to every part of the body and gets rid of carbon dioxide waste.
- 3. Diet, exercise, heredity, alcohol, drugs, smoking, stress, age and disease affect how well our heart works.
- 4. Heart disease is one of the major health problems in the U.S.
- 5. Many different treatments and technologies are available to treat heart disease.

It is noted that these teaching points are different than the original objectives and consequently it is not likely that the current exhibits will produce the new expected outcomes.

Critique of the Exhibition

Orientation. There is no conceptual or physical orien-

outside of the visitors' usual sight lines, etc. For the sake of cost-effectiveness, the obvious problems can be corrected and the potential problems can be the focus of a visitor study (either remedial or summative). The following example of critical appraisal will hopefully serve to illustrate the procedure. Perhaps the most difficult aspect of a critical appraisal is minimizing personal bias and restricting the appraisal to empirical findings.

tation to this exhibition. Although it is obvious to visitors from simply looking at the heart model that this exhibit deals with the heart, it is not as obvious that the visitor will be circulating though the model heart as blood circulates through an actual heart. It is also not obvious which exhibit displays are part of the heart and which are not.

• Recommendation: Provide a brief orientation label as visitors enter the exhibit. The orientation label might explicitly state the exhibition's objectives (e.g., "The heart is a pump.")

Relation of exhibit displays to teaching points. Few of the current displays relate to the stated teaching points of the exhibition. New interactive displays may need to be developed to meet the new set of exhibition objectives. There are currently no exhibit displays that address objective #2, #3, and #4.

Critique of individual displays. Generally, label placement for exhibits needs to be improved. Labels are placed in positions that make them difficult to see or too far removed from the exhibit devices. Exhibit display titles do not always make it obvious what the exhibit is about (e.g., "The Philadelphia Heart" or "Listen Carefully"). Several of the exhibit displays are confusing because two displays are presented as one (e.g., "The Philadelphia Heart" and the "Human Heart" next to it.) Also of general concern: lighting levels on many of the exhibit displays are inadequate.

- **Recommendation**: Place labels as close as possible to the action expected of visitors. At the present time labels tend to be too far removed from the action.
- **Recommendation**: Separate exhibit displays from each other so the teaching points are clearly separated. When displays are physically confused, they cause confusion in understanding.
- Recommendation: Use titles that communicate better what the display is all about or ask provocative questions (Do you know how an artificial heart works?)
- Recommendation: Improve lighting where it is needed.

• Recommendation: Make the hands-on displays wheel chair accessible.

Comments on the individual exhibit displays is provided below.

1. <u>The walk-through heart model</u>. This exhibit display is reported to be one of the Museum's most popular icons. Visitors circulate through the chambers of the heart and lungs in the same sequence as blood does. Labels along the pathway are designed to inform the visitor of where he/she is and the significance for the circulatory system. This exhibit involves climbing stairs and narrow passages and therefore restricts the use of strollers and may not be advisable for very large individuals or those with ambulatory problems.

The labels and diagrams inside the heart are not read by many visitors at the present time, probably because: they require too much reading, reading requires stopping and blocking traffic flow, and/or they are too small to be noticed. It may not be clear to visitors why the pathway goes outside the heart (into the lungs) and then back into the heart. (Visitors may not realize that they have even left the heart!). Other questions of concern: Why does the heartbeat sound louder in the lungs than in the heart itself? What happened to the blue and red lights that showed the color of blood before and after it enters the lungs?

• Recommendation: Provide some better cues to allow visitors to identify specific locations inside the heart. Brief diagrams/labels or audio information might help. Relate this information to blood circulation. Before entering, tell people that they will circulate through the heart in the same way that blood does.

• **Recommendation**: Inform visitors that they will have to climb stairs and that the passageway becomes narrow in places.

• **Recommendation**: Tell visitors that strollers must be left outside. Provide a parking place for strollers.

• **Recommendation**: Place some type of barrier in the area where children run ahead of parents and re-enter heart. This would relieve parents of the discomfort of momentarily losing their children.

2. "The Philadelphia Heart." This is a model of an artificial heart. The lighting is poor on this exhibit display (see recommendation above with respect to lighting). The label placement is poor. Terminology may not be understood (e.g., reference to "ventricle"). A diagram would probably help relate the label information to the artificial heart. The label "Patent Pending" is unnecessary and could potentially divert visitors from reading more important information.

3. The Human Heart (with accompanying diagram). The label is blocked by the object. While this seems to be a popular object, it misses some of its impact because it is too

high, the label is poorly placed, and the label instructions are not clear. There is also too much information on the heart diagram.

• Recommendation: Make the "hands-on" object easier to reach for young children.

• Recommendation: Make instructions clearer.

• **Recommendation**: Place instructions in front of object rather than behind.

• **Recommendation**: Develop a label title that clearly identifies what it is.

4. "How Hard Does a Heart Work?" This display consists of a pump, a stop watch, and a cardiac display unit. The purpose of the stop watch is unclear. Visitors tend to look for a connection between squeezing the pump and the effect on the cardiac display unit and/or stop watch.

• **Recommendation**: Delete the stop watch since it does not seem to have a function.

• Recommendation: Make it clear that visitor action is unrelated to cardiac display unit.

5. "The Spark that Powers the Heart." This display consists of a button that, when pushed, illustrates how the electrical impulse travels through the heart. The electric impulse is so quick that it is difficult to see the sequence of firing.

• **Recommendation**: Place the label in front of the button rather than behind it.

• **Recommendation**: If it is important to see the sequence of electrical activity, provide a slow motion impulse so that it will be easier to follow. (Perhaps this display is not high priority for exhibition objectives and could be eliminated.)

6. "Online to the Heart." This is a label describing the EKG. It seems to be confused with "The Spark that Powers the Heart."

7. "Fist Sized Pump." This display is a zeotrope that, when spun, is supposed to show the flow of blood through the heart chambers. Unfortunately, this display is next to the "Bioscience" exhibition sign and might be easily confused with one of the displays that is part of that exhibition.

8. "Listen Carefully." This is a label that describes how one is able to hear a heart beat from a stethoscope. The major point of this display is that a stethoscope is based on the principle of sound traveling through an air column. Unfortunately, this is the last sentence in the label. Since it is the most important idea, it should be first!

VISITOR BEHAVIOR Fall, 1995 Volume X Number 3 Page 16 their blood circulation and those produced by the recording. • Recommendation: Re-word the label so that the most important idea is first. Reference to the Doppler Effect is confusing. Do people understand this? • Recommendation: Separate this display from the "Listen In" display, since they are two separate (al-GENERAL RECOMMENDATIONS though related) displays. 1. Make sure each exhibit display is closely related to 9. "Listen In." This display allows the visitor to hear the teaching points or objectives. sounds of heart valves closing. It also demonstrates a heart murmur sound. The label information does not match the 2. Organize the exhibition area so that it is clear how material in the exhibit (i.e., the stethescope is not wooden, it everything fits together. is a plastic cone). Otherwise, it seems to work quite well. • Recommendation: Place the label next to the device 3. Design the exhibition area to improve visitor traffic flow instead of in back of it. during heavy visitation. • Recommendation: Make the label consistent with the 4. Collect visitor data to ensure that changes in the exhibition exhibit materials. will really work. 10. "Your Heart Rate." This display consists of a simple device to allow visitors to determine their heart rate. This Why Support the display appears to be easily understood and most visitors seem to use it correctly. Two problems: visitors grip too hard Visitor Studies Association? and they get concerned when their heart rate is higher than normal. Here are some of the reasons you should support the • Recommendation: Add information on the range of Visitor Studies Association: what is "normal" under the conditions tested. VSA provides important professional contacts including 11. "Heart Bypass." This display consists of a button and a a membership directory. model in which liquids flow through tubes to illustrate blood flow through arteries. There is lack of connection between • Professional development opportunities are available pressing the buttons and the impact on the flow of liquid. The through annual conference workshops. flow of liquid should be closer to the button and the label should make the connection better. • It is the only professional organization that deals with professional issues of visitor studies. • Recommendation: Make the connection between button-pressing and liquid flow more obvious. In addi-• It sponsors the only annual conference exclusively tion to placing the label closer to the button, perhaps a devoted to visitor studies issues and findings. light behind the liquid flow would help. • Recommendation: Make the instructions and expla-• It is the only consistent source of visitor studies publicanation clearer. tions. 12. "Balloon Unclogs Pathway." This display consists of a • It gives a professional identity to those who work with button, a display of balloon devices used to unclog arteries, exhibition center visitors/audiences. and a model where liquid is pumped through tubes. This display suffers from the same problem as "Heart Bypass" • It allows every member to have an equal vote in the (see above). decision-making process. 13. "Sound Waves Measure the Speed." This display is very Show your support for the Association by joining as confusing to visitors. There are too many things to do, the an Institutional Member, a Sustaining Member, or a Supwrist sprayer is at an awkward angle, the "probe" is not easily porting Member. identified, and it is difficult to produce the rushing sound. By

pressing a second button (the first button sprayed moisture on

the wrist), the recorded sound of rushing blood is played to

the visitor. This appears to confuse visitors – they don't seem to be able to distinguish between sounds produced by A membership application for 1996 is enclosed in this issue.